

WYNDHAM  
BUSINESS  
AWARDS  
2023



ACHIEVERS

MESSAGE FROM CR SUSAN McINTYRE



Wyndham City Mayor

On behalf of Wyndham City, I congratulate all entrants, finalists, and winners of the annual 2023 Wyndham Business Awards.

Now in its 27th year, The Wyndham Business Awards are the esteemed and respected business event in Wyndham that attracts high quality entrants.

This year, 175 entries were received across 12 new

categories that recognise the diversity in our business community: from start-ups, social enterprises to large employers and excellence in sustainability, diversity and inclusion, innovation, and technology.

The top three award categories entered were Small Business, Excellence in Customer Experience and Micro Business.

The 2023 Wyndham Business Awards celebrate local business entrepreneurs, innovators and hard-working operators and business leaders.

They provide a unique opportunity for businesses across key industry sectors of all sizes and types to showcase their successes and be recognised for their hard work, effort, dedication, and commitment to their customers and the community.

The Awards highlight achievements and are an important and significant way to acknowledge and appreciate business excellence, achievements, accomplishments, innovation, and success.

Wyndham is home to more than 32,000 GST registered businesses of various sizes and diversity; from home-based sole operations to large multinationals and everything in between.

Our City has grown from strength to strength and the flourishing of new businesses has helped shape our local economy and fosters economic prosperity.

Wyndham City’s Economic Development team has positively positioned Wyndham as a city that supports, advocates, and promotes businesses so they can thrive and reach their potential.

Your participation and your support together with other participating businesses has ensured that the Awards continue to grow in size and reputation.

Thank you for taking the time to enter and as your business evolves, I would encourage you to consider entering again in future years.

On behalf of Wyndham City, we appreciate your hard work and dedication in the Wyndham business community, and we wish you continued success.

Congratulations to all finalists and winners of the Wyndham Business Awards.

It is certainly a magnificent achievement.

Cr Susan McIntyre

MESSAGE FROM CR MIA SHAW



As Wyndham City’s Future Focused Economy portfolio holder, I am thrilled to congratulate the 2023 finalists and winners of the Wyndham Business Awards.

The annual Wyndham Business Awards is a prestigious awards event that promotes Wyndham businesses and showcases the vast array of different businesses in Wyndham, from the sole operators to the larger employers.

Council works closely with industry to attract, develop and support new entrepreneurs and new businesses to operate in Wyndham. We are focused on developing strategies and policies that support and encourage employment, particularly local residents.

We embrace new technology in our City, and we aim to foster long term dynamic economic growth through continuous improvement, business excellence, progressive and innovative liveability and future prosperity.

Sole operator businesses in Wyndham are continuing to grow substantially and are thriving, with a diverse, creative, adaptive business model that can pivot to meet customer demands and the changing market.

I am very passionate about supporting Wyndham’s local businesses. That’s why the Wyndham Business Awards are integral as they recognise and showcase successful businesses and are inspirational.

I congratulate all finalists and winners of this year’s Wyndham Business Awards and thank them for their significant and important contribution to Wyndham City.

Cr Mia Shaw

A MESSAGE FROM OUR MEDIA PARTNER, STAR WEEKLY



Star Weekly, publisher of the Wyndham Star Weekly, is the west’s premier local media company connecting people and communities.

Star Weekly is part of Star News Group, an independent Australian family-owned media company with a 114 year history publishing newspapers and magazines across Victoria.

Star Weekly has always connected people and communities and is proud of its commitment to both clients and readers. Our award-winning publications reflect the opinions, lifestyles, aspirations, concerns and personalities of the diverse communities in the west and north west.

EXCELLENCE IN LOCAL COMMUNITY

Established in 2011 by CEO and Founder Sunil Kumar, Reliance Real Estate has grown from its humble beginnings in Werribee to become a prominent player in the real estate industry in Melbourne’s West. With a remarkable expansion journey, the company now operates 11 offices throughout the region.

At the core of Reliance Real Estate’s inception was Sunil Kumar’s vision to create a business that not only achieved commercial success but also held cultural and ethical significance within the community. He aimed to establish a company that could give back to the people, actively engage and support the community, and foster strong connections through various organisations and causes. Furthermore, Sunil wanted Reliance Real Estate to evolve as a family-oriented business, providing long-lasting careers to individuals in the West and assisting them in fulfilling their property dreams.

Judges Statement

“Sunil and his team demonstrated an outstanding commitment to service excellence and community engagement. This reflects in the exceptional contributions the business has made to both its clientele and the community it serves. Reliance Real Estate has demonstrated an unwavering commitment to delivering unparalleled customer service while positively impacting the Wyndham community through Reliance Foundation. A charity organization they founded to support the community. Their dedication to excellence is evident in their attention and commitment to empowering their staff, community, local schools, and non-profit organizations by donating funds and participating in local community events to support a good course.

With a journey that began with only two staff to over 160 team members who reside and work in Wyndham, Reliance Real Estate demonstrated that they do not merely excel in commerce; they are also deeply invested in the betterment of their community. They embraced the spirit of corporate social responsibility; the business has undertaken numerous initiatives to give back and positively impact the community. Whether through charitable donations, providing breakfast and sporting equipment to schools, volunteering efforts, or supporting local events, Sunil and his team have actively demonstrated their commitment to the well-being and advancement of the community.

Reliance Real Estate



This is a testament to a local business dedicated to customer satisfaction, providing pathways for staff careers and active involvement in community development by exemplifying the values of service and social responsibility in fostering positive change. Their unwavering commitment over the years to their customers and community has genuinely earned them the winner in this category.”

- FINALISTS**
- 8SENSES
  - COLOCAL
  - GRACIE BARRA HOPPERS CROSSING
  - RELIANCE REAL ESTATE

Proudly sponsored by





BUSINESS OF THE YEAR



Fruit2Work

Fruit2Work started its life inside a traditional charity before becoming a stand-alone certified social enterprise. Fruit2Work create meaningful employment opportunities for people impacted by the Justice system. Through the vehicle of fruit and milk delivery Fruit2Work provides the opportunity for people to re-build their lives.

Ex-offenders are given opportunities to learn important workplace and life skills with a chance to transition to meaningful permanent employment.

With a simple goal of wanting people to lead better lives, Fruit2Work have to date successfully returned more than 100 citizens providing each one with a second chance.

- FINALISTS**
- ALL GREEN NURSERY & GARDEN
  - FRESH SELECT
  - FRUIT2WORK
  - QUEST WERRIBEE
  - RELIANCE REAL ESTATE
  - TOP COAT PAINTING MELBOURNE

BUSINESS OF THE YEAR HONOUR ROLL

<b>2023</b> Fruit2Work	<b>2015</b> ebm-papst A&NZ	<b>2009</b> Essence Food Studio	<b>2003</b> Claytons Kitchens Australia	<b>1998</b> Hudson's Drycleaning Group
<b>2022</b> Cake Creations by Kate	<b>2014</b> Mainstream Aquaculture	<b>2008</b> Rodpak	<b>2002</b> The Mansion Hotel	<b>1997</b> Rick Wolany Toyota
<b>2019</b> Aqua Tap Plumbing	<b>2013</b> Aus Lock & Safe Company	<b>2007</b> Nufarm Australia	<b>2001</b> Cowland North Architects	<b>1996</b> AB Oxford Cold Storage Co
<b>2018</b> Class Plastics	<b>2012</b> Plum Heating and Cooling	<b>2006</b> Cat Logistics Services	<b>2000</b> Claytons Kitchens Australia	<b>1995</b> Down Under Produce
<b>2017</b> Hopper Motor Group	<b>2011</b> Werribee Open Range Zoo	<b>2005</b> Agfab Engineering	<b>1999</b> Redmond Repetition Engineers	
<b>2016</b> Encore Tissue	<b>2010</b> Alex Fraser Group	<b>2004</b> Costa's Mitre 10		

A MESSAGE FROM MAJOR SPONSOR CEDAR WOODS, PROUD DEVELOPER OF WILLIAMS LANDING

Developed by Cedar Woods, Williams Landing is a leading masterplanned community comprised of a number of exciting retail, commercial and residential developments – with plenty more on the way.

Located in Melbourne's popular western growth corridor and known as the Centre of the West, Williams Landing is perfectly poised for growth and success with an unsurpassed offering of current and future amenity.

A dynamic commercial and retail hub, Williams Landing incorporates its own train station, freeway interchange and regional serving bus port for easy access to the CBD and beyond.

The heart of the Town Centre is home to the Williams Landing Shopping Centre, Target Australia Headquarters, and the purpose-built emergency communications facility.

A premier master planned community, Williams Landing couples excellent amenity, connectivity and culture to create a dynamic mixed-use community that continues to appeal to residents, businesses, and visitors alike.

[www.cedarwoods.com.au/williams-landing/](http://www.cedarwoods.com.au/williams-landing/)



BUSINESS PERSON OF THE YEAR

Sunil founded Reliance Real Estate in Werribee in 2011 and has demonstrated exceptional leadership, driving remarkable growth for the business. Under his visionary approach, Reliance now operates 10 offices across Melbourne's West.

Sunil's leadership style is truly inspiring, characterised by his genuine care and compassion for his team members. He is deeply committed to their success, both professionally and personally, adapting to their unique needs and valuing their input and opinions. Sunil firmly believes in placing the right people in the right roles.

A philosopher and perpetual learner, Sunil is motivated to support and uplift those around him. He places great importance on family and work-life balance while humbly guiding others towards greater achievements.

Integrity is at the core of Sunil's character. He takes full responsibility for the team's performance and establishes meaningful connections with each member of Reliance.

Sunil's empathetic leadership cultivates loyalty and enhances creativity within the team. His humility makes him relatable, and his unwavering positivity serves as a powerful driving force. He is solution-oriented, ensuring that others feel valued and significant. Sunil's leadership exemplifies strength, integrity, and an unwavering commitment to the success of Reliance Real Estate and its members.

Judges Statement

*"Sunil is an extremely impressive business person, as despite the extraordinary growth and success of his business Reliance Real Estate, he is quick to mention all his past mistakes and learnings. A student of business growth principles, even after eleven years, Sunil's energy, leadership and drive to see others succeed is stronger than it has ever been."*

Sunil Kumar – Reliance Real Estate



- FINALISTS**
- DR ANGRAJ (RAJ) KHILLAN, WESTERN SPECIALIST CENTRE
  - PRABIN GAUTAM, VIS NETWORK
  - RAMANJEET KAUR, RAMAN ARTS AND CLASSES
  - SUNIL KUMAR, RELIANCE REAL ESTATE

A MESSAGE FROM CATEGORY SPONSOR, FINDEX WERRIBEE

Findex is once again delighted to sponsor the Business Person of the Year award.

These awards hold special meaning to Findex as it reflects the values, work ethic and dedication of our own firm. As the largest accounting firm founded in Australia, we know a thing or two about strong business leadership, and when businesspeople surround themselves with talented staff and expert advisers, they not only impact the success of their own business but the wider business community.

Findex provides an end-to-end financial solution, which gives us the privilege of working with businesses and businesspeople through all stages of their journey. Not only through the challenging and uncertain times but also the celebrations as they realise their visions and achieve their goals. All of which make up their story and being with them through that story, sharing that story, and being proud of that story IS our business.

Sponsoring these awards is a great example of the celebrations we are honoured to be part of.

As we know that a successful businessperson has a strong team behind them, we congratulate not only the nominees and finalists of this award but the dedicated and passionate teams they work with.

To the winner of the 2023 Wyndham Business Person of the Year your commitment to success and contribution to the community is being rightfully recognised and for that we say thank you, and congratulations. We look forward to sharing your story and your achievements as you continue to grow.

[www.findex.com.au/office/werribee](http://www.findex.com.au/office/werribee)





## YOUNG BUSINESS PERSON OF THE YEAR

## Monique Quach – MQ Essentials



Monique Quach is the founder of MQ Essentials, a business providing a range of Pure Essential Oil & Crystal products for health and wellness.

From the age of 13 Monique researched, planned and studied to create her range of products to support her passion for health, wellness and natural therapies.

With a customer base that spans Australia wide and countless positive reviews Monique has taken MQ Essentials from an idea to a viable and successful business whilst she continues her studies.

### *Judges Statement*

*"Monique - outstanding presentation and vision for where she is going. Passion for helping people, with a holistic approach. She gets things done. She has self-funded and researched her business providing a product to the market, to meet the needs of a range of clients, all from the age of 13!. We look forward to what Monique does next and wish her every success."*

### FINALISTS

- MONIQUE QUACH, MQ ESSENTIALS
- MONIQUE SEPAROVIC, METANOIA AROMA
- SAMUEL CARIM SUPATAN, SUPATAN BIKES CO

### A MESSAGE FROM CATEGORY SPONSOR, VICTORIA UNIVERSITY

Victoria University has been a proud and continuing sponsor of the Wyndham Business Awards since 1995. We have an enduring commitment to working with Wyndham City Council, one of Australia's fastest growing municipalities. We applaud the grit and innovation of the business community in Wyndham, a community of diverse businesses who have a local and global reach. We are proud to support these business awards and we extend our warm congratulations to all winners, finalists and entrants across all business sectors and industry categories.

[www.vu.edu.au](http://www.vu.edu.au)



## NEW & EMERGING OR START UP

## EQ Leaders

EQ Leaders are innovators in industry-leading leadership and team development programs that leverage the power of leadership in nature.

They are experts in organisational learning and development with some of their team members just so happen to be horses.

Their EQ EMPOWER leadership programs build connected leaders and high performing teams. Their programs mirror challenges in the workplace through expertly designed activities with horses, allowing participants a safe space to learn from experiences and practice what it feels like to lead differently.

The horses' unique ability to reflect human behaviour allow program participants to build trust, strengthen relationships, enhance teamwork and collaboration, better understand behavioural and communication styles, create inclusive spaces where everyone is valued, understand what it means and feels like to lead differently and learn to advance creative problem-solving skills.

### *Judges Statement*

"Established in 2022, EQ Leaders offers immersive leadership programs. By integrating nature-based activities and having horses as part of their team, their approach focuses on leveraging the power of nature for leadership development. Their business concept was well-researched and executed, and their strategic partnerships with Melbourne Business School and the Odonata Foundation have positioned them for continued growth and success.

EQ Leaders also demonstrates a strong commitment to social purpose by dedicating 50% of their profits towards actively supporting non-profit organisations and social enterprises through their programs. This commitment empowers leaders within the not-for-profit sector, enabling them to drive greater social impact and positive change.

Overall, EQ Leaders is an outstanding example of an emerging start-up business with strong local and social commitment, offering an impactful leadership development program."



### FINALISTS:

- BIBVAULT PTY LTD
- EQ LEADERS PTY LTD
- LOVESICK
- NATURAL PHILOSOPHY PTY LTD

### A MESSAGE FROM CATEGORY SPONSOR, COMMONWEALTH BANK OF AUSTRALIA



The Commonwealth Bank is one of Australia's leading providers of integrated financial services including business and corporate banking, retail, funds management, superannuation, insurance, investment, and broking services. As a long-standing supporter of community activities and organisations it is our privilege to be able to continue our long-standing relationship with the Wyndham Business Awards and to celebrate your success. The business community in Wyndham represents an important part of our highly valued client base and we are proud to support the community and service their banking needs.

[www.commbank.com.au](http://www.commbank.com.au)



## SMALL BUSINESS

## Quest Werribee



### FINALISTS

- INSIGHT VISION CARE PTY LTD
- NEGOTIIS ADVISORS
- QUEST WERRIBEE
- WERRIBEE STEEL PTY LTD

Quest Werribee is an accommodation provider that has been located in Werribee since 2012. Quest Werribee takes great pride in offering exceptional services to their valued guests. Over the years, through hard work and dedication, franchise owner Amol advanced from housekeeper to front office manager, eventually becoming the property manager.

Quest Werribee prioritizes providing inclusive and welcoming experiences for all guests with their dedicated team striving to deliver exceptional service, ensuring that each visitor feels comfortable and well-cared for during their stay. They are committed to maintaining the highest standards of hospitality and creating lasting memories for their guests.

### Judges Statement

*"Quest Werribee genuinely care about their guests and want them to have a memorable experience with gift packs of local produce foods, personal notes and recommendations of local places and restaurants to visit. The recently refurbished apartments meet the needs of their guests, while the design of the rooms was co-created with staff. Staff are empowered to make decisions or can contact the owner directly to ensure a decision can be made on the spot and the development of staff includes visits to local restaurants to enable them to make recommendations to guests. Excellent leadership and an agile approach to decision making ensures things get done, despite many setbacks experienced by the hospitality sector in recent times. Driven by Quest's motto to be 'as local as you like', the owner set up a free central Werribee Shuttle Service for guests to travel to local sites such as the Werribee Zoo. The Quest demonstrated a clear focus on creating a customer experience in the community of Wyndham."*

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[www.commbank.com.au](http://www.commbank.com.au)

## EXCELLENCE IN CUSTOMER EXPERIENCE

## The Dental Gallery

The Dental Gallery has been providing dental care to the Wyndham community from 2004, initially leasing in Sanctuary Lakes Shopping Centre, before moving to a purpose-built building.

In August 2015, The Dental Gallery was one of the first dental practices in Melbourne to achieve the voluntary dental practice accreditation meaning their quality systems, processes & infection control are in keeping with national safety and quality health service standards.

The Dental Gallery provide general dental care as well as more advanced dental procedures, such as dental implants, crowns & veneers, wisdom teeth extraction, orthodontics for young children through to adults, sleep apnoea dental appliances, TMJ & Myofunctional therapy (a new therapy to improving the tone/strength of oral tissues and muscles).

### Judges Statement

*"The leadership team showed great awareness and dedication to the customer and saw the business through the eyes of the customer. Max the therapy dog is a unique service to help customers through the stressful ordeal of visiting a dentist. Customer centred service is evident through every aspect of their business as well as every aspect of the customer journey. From a large open waiting area through to the patient rooms, Max being on hand for nervous patients through to the specialist services they offer children. The customer came first at all touch points, the driver of customer excellence."*



### FINALISTS

- CAFFEINA & CO
- INSIGHT VISION CARE PTY LTD
- LOVESICK
- THE DENTAL GALLERY

### A MESSAGE FROM CATEGORY SPONSOR, THE GORDON

The Gordon, the largest regional TAFE in Victoria, has a history of over 130 years of helping individuals gain practical skills and achieve real outcomes. With a strong focus on collaboration, we work closely with local secondary schools and Wyndham employers to offer a diverse range of accredited courses, apprenticeships, traineeships, certificates, diplomas, and industry-tailored skill sets.

By partnering with local businesses in the Wyndham region, The Gordon can enhance new entrants' skills and knowledge base, ensuring they are job-ready and equipped to contribute to the workforce. Simultaneously, Wyndham-based employers benefit from having access to confident graduates who possess the necessary expertise and can make immediate contributions across multiple sectors.

The Gordon is delighted to support the Wyndham Business Awards and foster excellence in our business community.

[www.thegordon.edu.au/](http://www.thegordon.edu.au/)





## MEDIUM BUSINESS

## All Green Nursery & Garden Supplies



### FINALISTS

- ALL GREEN NURSERY & GARDEN
- MELBOURNE FURNITURE INSTALLERS
- RELIANCE REAL ESTATE
- WESTERN SPECIALIST CENTRE

The history of All Green Nursery & Garden dates to 1979 when the Fragapane family started a humble nursery in their own backyard. What began as a small operation in a garden shed has blossomed over the past 44 years into a thriving family business.

They take immense pride in providing their local community with an extensive range of lush plants, top-quality landscaping and gardening supplies, and unmatched customer service.

Today, they have expanded to three locations, covering a combined area of 35,000m<sup>2</sup>.

All Green are committed to creating a diverse and inclusive workforce, while also making a positive difference in their community. By providing employment opportunities and supporting individuals in their personal and professional growth, they aim to contribute to a stronger, more inclusive society.

### Judges Statement

*"All Green Nursery is an impressive third generation local Hoppers Crossing business that has grown and developed with the suburb into a strategically managed and focused business. The business leadership team demonstrated an enthusiastic corporate approach backed up by sound business planning, human resources, administration, customer service, and a health and safety and regulatory environment."*

### A MESSAGE FROM CATEGORY SPONSOR, MEGALINES INSURANCE & RISK ADVISERS

From humble beginnings as a home run business in 2007 to becoming home to Australia's number one insurance broker in 2015, Megalines Insurance has become the local pride of Wyndham and indeed an Australian success story, a truly iconic signature brand with national appeal and local presence. Having won the Wyndham Business Awards multiple times, Megalines now proudly supports the Awards as regular sponsor and this year in the Medium Business category. Megalines recognise that local businesses are the heartbeat of our economy hence we go the distance to ensure that our clients are covered, not just insured. For everything you've worked so hard for, for everyone you hold so dearly, you want the very best protection available should the unexpected happen. With a solutionist approach, we help businesses across various industries obtain the maximum insurance coverage within their budget with our uniqueness being the power of our advocacy. From quote to claim, we advocate for you and our policies are so tailored, you could almost wear them. When it comes to your insurance, we really go above and beyond believing that it's better to have the right insurance and not need it, than to need it and not have it! We recognise and celebrate all the businesses that have demonstrated resilience and commitment to wade through the current economic and business climate. We congratulate all the finalists in this year's 27th Wyndham Business Awards and thank dearly our City's Economic Development Unit for continuing to showcase yearly some of our best and inspirational businesses.

[www.megalines.com.au](http://www.megalines.com.au)



## EXCELLENCE IN SUSTAINABILITY

## Fresh Select

Fresh Select is a family-owned national vegetable grower business based in Werribee South. Fresh Select began over 30 years ago, initially as an exporter but has since shifted its focus to domestic supply and has grown to be one of Australia's largest brassica growers and suppliers to Coles.

Today Fresh Select employs over 100 people at its head office in Werribee South and supplies approx. 22 lines of produce to Coles nationally.

Fresh Select established Nutri V in 2016 after it identified the true impact of food loss and food waste in its growing process.

With a strong focus on sustainability and a mission to reduce food waste, Fresh Select and Nutri V have established a production facility to deal with their own farm and the region's vegetable loss from production waste and out-of-specification produce. It turns this into nutrient-dense vegetable powders and healthy snack foods, all via a circular economy solution.

### Judges Statement

*"Fresh Select is a clear winner in sustainability excellence due to its comprehensive and multi-faceted approach to promoting sustainability. Their 100% yield model in farming, vegetable powders development, and partnership with food manufacturers reduce food waste and extend sustainable practices in the food industry. Their commitment to renewable energy and grant utilization for a sustainable drying facility showcases their dedication to minimizing their environmental impact. Prioritizing long-term sustainability and profitability sets a positive example for other businesses. The emphasis on local farmers and the partnership with Coles demonstrate their commitment to sustainability across their entire value chain. Their passion and transparency in creating a sustainable future for food production make them standout leaders in sustainability."*



### FINALISTS

- ALL GREEN NURSERY & GARDEN
- EQ LEADERS PTY LTD
- FRESH SELECT (AUS)
- THE ROOM XCHANGE

### A MESSAGE FROM CATEGORY SPONSOR, PROJECT SPACE

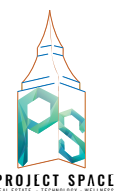
Project Space Pty Ltd is an Australian business that specializes in project management and project marketing. The core business is focused on real estate, technology, and wellness. Project Space distinguishes itself as an innovative organization that places a paramount emphasis on thorough research and meticulous data analyses.

One division within Project Space focuses on specialized commercial properties such as major truck stops, medical centres, retail stores, and industrial warehouses. They collaborate with various professionals, including architects, arborists, consultants, engineers, real estate agents, town planning consultants, and urban architects. The company's activities encompass the design, construction, and enhancement of both new and existing properties, including service stations, cafes, restaurants, and special residential and commercial properties.

Another division of Project Space specializes in project marketing. They handle the sale and lease of unique projects, with a particular emphasis on townhouses, luxury apartments, and other important commercial properties in the areas of energy, health, manufacturing and retail.

With a dedicated and highly skilled team comprising accomplished PhD researchers, skilled statisticians, and proficient data analysts, the company embodies a strong commitment to utilizing cutting-edge research and data-driven methodologies in its daily activities.

<https://au.linkedin.com/company/theprojectspace>





EXCELLENCE IN INNOVATION & TECHNOLOGY



- FINALISTS**
- BIBVAULT PTY LTD
  - OFI WEIGH & INSPECTION SOLUTIONS
  - THE DENTAL GALLERY
  - THE ROOM XCHANGE

A MESSAGE FROM CATEGORY SPONSOR, FLYONIT



Dear fellow business enthusiasts,

As a sponsor of the prestigious Wyndham Business Awards, I am thrilled to be a part of this exceptional event that glorifies the pursuit of innovation, dedication, and excellence within our local business community.

The IT industry is the backbone of modern-day advancements, empowering businesses to transform their dreams into reality. But success is not a destination, it is a journey of constant improvement. The IT industry is changing and evolving so rapidly that we are in dire need of continuous research and innovation. Hence this award appropriately represents the hard work and determination that can be an inspiration to us all.

The Wyndham Business Awards have always recognized the achievements of companies and individuals who have displayed exceptional passion and commitment to their craft. As a category sponsor, FLYONIT takes immense pride in supporting this spirit of entrepreneurship and nurturing the spirit of innovation. Let us take this opportunity to connect, collaborate, and forge lasting partnerships that will further drive the IT industry to greater heights.

I would like to send my warm regards for allowing FLYONIT to be a part of this incredible event. Let us celebrate this spirit of entrepreneurship and may our passion for technology continue to drive us forward!

[www.flyonit.com.au/](http://www.flyonit.com.au/)

The Room Xchange

The Room Xchange is Australia's only verified house-sharing platform that provides a solution for homeowners who are struggling to keep up with the impact of 12 interest rate hikes, and renters who face difficulties in finding accessible and affordable housing. The Room Xchange bridges the current gap by leveraging existing resources: 13.5 million unused bedrooms in 10 million homes across Australia.

A stringent verification process creates a trusted community and their algorithm matches users based on personality, values and lifestyle.

Users can request rent for the room or choose our unique model called 'Rent Offset' which allows the homeowner to request help around the house to offset part or all of the rent. It then enables renters to reduce their living costs.

*Judges Statement*

*"The Room Xchange is an exciting, innovative business that traditionally set out to create "house-sharing" and match Australian homes that had idle, spare bedrooms with boarders or lodgers needing a place to live in exchange for tasks/household chores and/or at affordable cost.*

*In itself, this is quite a revolutionary concept to be created to be accessible and functional on a national scale, however The Room Xchange is now working on evolving to address the rental and housing shortage crisis that is becoming increasingly problematic for Australians everywhere.*

*Challenging "the way we live" status quo through disruption; current tech; exploring future tech, including AI; plus screening and providing character verification through robust processes to ensure security for all participants and great "cohabiting" outcomes, the judges were impressed with the excellence in service delivery backed by all this and more.*

*With ongoing tech upgrades and application; considered environmentally sustainable outcomes and the cost effectiveness of this model to meet those in need as well as those that literally don't want to waste space and be more "global" in their thinking and approach in this society, this business has shown itself to be excellent with a huge growth trajectory ahead as it helps many Australians looking for a safe and happy home to share."*

MICRO BUSINESS

Top Coat Painting Melbourne is a leading provider of residential and commercial painting services across the Western Suburbs of Melbourne. Starting with an initial goal of providing premium painting works to local community members, they have developed strong partnerships with local suppliers, builders, and small businesses that have allowed them to transcend the traditional role and reputation of painters to become preferred referral partners across several industries.

Priding themselves on using high-quality materials, maintaining clear communication with our clients and partners, and maintaining an exceptional level of training for their team to become a true value add for all projects that they are involved in.

With foundations of quality workmanship and great customer service as core focusses for us as we continue to grow and become a destination company for our clients and employment opportunities.

*Judges Statement*

*"The judges were impressed by the level of strategy, planning and customer orientation offered by Top Coat Painting Melbourne, which we believe went beyond what was required of a micro-business. When comparing to other shortlisted nominees, two key points stood out. First, they go beyond what is required for occupational health and safety, and continuously seek to be an industry leader. Second, the business is a Dulux Accredited Painter, which represents one per cent of all painters in Victoria. The judges believe the accreditation highlights why Top Coat Painting Melbourne is a deserving winner, The program aims to recognise painters in the industry who demonstrate high levels of workmanship and pride themselves on their professionalism, customer service and reliability. These painters are recognised as leaders in the painting industry".*

A MESSAGE FROM CATEGORY SPONSOR, WYNDHAM BIZNET



For many years, Wyndham BizNet has been recognised as one of the top networking associations in Wyndham. This year, we are proud to celebrate our 25th anniversary!

We aim to host events that promote lasting professional and personal connections among business owners, managers, and staff. Wyndham Biznet is a group for fresh new businesses to come and receive support from existing local businesses and formulate long-term friendships.

Monthly evening events are held from February to December. We hear from high quality keynote speakers who vary from local business advocates to international sporting identities. We switch our locations to make the most of the delicious food offered by Wyndham.

Wyndham BizNet has had a longstanding association with the Wyndham Business Awards and is proud to sponsor this magnificent evening once again. We extend our congratulations to every entrant for taking the initiative to participate in this year's awards.

Come along to our next catchup.

[wyndhambiznet.com.au](http://wyndhambiznet.com.au)

Top Coat Painting Melbourne



- FINALISTS**
- BABY PRESENTS
  - JM VIRTUAL BUSINESS SERVICES
  - JULIET'S FACEPAINT CREATIONS MELBOURNE
  - TOP COAT PAINTING MELBOURNE



## NOT FOR PROFIT OR SOCIAL ENTERPRISE

## Fruit2Work



### FINALISTS

- CANOPY ACCELERATOR CO-OPERATIVE LIMITED
- FRUIT2WORK
- MAMBOURIN

Fruit2Work (F2W) & Recycle4Change (R4C) exist to create chances for those impacted by the justice system, providing transitional employment opportunities to allow them to reintegrate with society as returning citizens. Both of these NFP Social Enterprises operate under the umbrella of Chance Creators.

F2W does this by providing a service delivering fruit, milk & pantry items to the workplace.

R4C will do this by operating 2 automated container deposit depots as part the Victorian Government's CDS launched this year.

In the 7 years of its existence, the F2W enterprise has successfully returned more than 100 citizens with the unprecedented record of zero recidivism against a Victorian state record of almost 1 in 2 people returning to the system within 2 years.

### Judges Statement

*"Fruit to Work is a remarkable social enterprise with a strong social purpose, bringing positive change to the lives of individuals affected by the justice system. Through their innovative supported employment approach, they actively combat bias and stigma, creating an empowering atmosphere for their employees."*

*The workplace culture at Fruit to Work revolves around support and acceptance. As articulated by the CEO, their belief in second chances and opportunities for improvement lies at the heart of their ethos. Fruit to Work's financially self-sustaining business model serves as a compelling example of how a social enterprise can successfully blend profit making with meaningful social impact."*

### A MESSAGE FROM CATEGORY SPONSOR, THE GORDON

The Gordon, the largest regional TAFE in Victoria, has a history of over 130 years of helping individuals gain practical skills and achieve real outcomes. With a strong focus on collaboration, we work closely with local secondary schools and Wyndham employers to offer a diverse range of accredited courses, apprenticeships, traineeships, certificates, diplomas, and industry-tailored skill sets.

By partnering with local businesses in the Wyndham region, The Gordon can enhance new entrants' skills and knowledge base, ensuring they are job-ready and equipped to contribute to the workforce. Simultaneously, Wyndham-based employers benefit from having access to confident graduates who possess the necessary expertise and can make immediate contributions across multiple sectors.

The Gordon is delighted to support the Wyndham Business Awards and foster excellence in our business community.



## EXCELLENCE IN DIVERSITY & INCLUSION

## Melbourne Furniture Installers

Melbourne Furniture Installers (MFI), specialises in turning flatpacks into masterpieces. Their team of professionals adds a touch of humour to a hard day's work maintaining a high level of professionalism when providing their customers with the best furniture installation services.

With what started as an epiphany while constructing his children's trampoline on a rainy Christmas Eve, founder Joseph Dabley realised he could utilise his expertise to assist other parents who struggled with the common flatpack. As time passed, Joe confidently transitioned from home assembly to completing multi-level office fit-outs.

The MFI team of experts is equipped with the best tools of the trade and are dedicated to assembling furniture while sharing good laughs with their customers. Building furniture is not just a job; it's also an opportunity to foster relationships with our customers, one happy customer at a time.

### Judges Statement

*"MFI is a business with a heart that is true to supporting an inclusive and diverse workplace. MFI's current growth and successes are attributable to a committed and determined workforce consisting of a team where some are living with disability; some are navigating significant cultural barriers and others have simply needed a second chance to be a trusted worker, team mate and positive contributor to Wyndham's community. MFI welcomes work experience students; provides flexible working conditions for those with family commitments and supports those needing transport from remote locations and who have no means to get to their site. The magic for the judges was in the care evident between managers and team members, along with the pride in the workers that they are supported in personal and professional development at all stages, resulting in a cohesive, respectful and high-achieving workplace."*



### FINALISTS

- COLOCAL PTY LTD
- M&A SUPPORT SERVICES
- MELBOURNE FURNITURE INSTALLERS
- WESTERN SPECIALIST CENTRE

### A MESSAGE FROM CATEGORY SPONSOR, MATCHWORKS WERRIBEE

MatchWorks are delighted to return as sponsors of the Wyndham Business Awards for 2023. Congratulations to all category winners and finalists.

As proud event sponsors, this is one of the many ways we continue to support local businesses in the community. We're experts in making recruitment easier and less costly for businesses of every size. Partnering with us means building a productive and diverse workforce at no cost, while empowering people from all ages, backgrounds and abilities to reach their full potential.

We're also part of genU, a national not-for-profit organisation with a rich history of bringing people together. Connect with us; together, we can achieve your business goals while building inclusive communities.

[matchworks.com.au](https://matchworks.com.au) 1300 13 23 63







[www.wyndham.vic.gov.au/businessawards](http://www.wyndham.vic.gov.au/businessawards)