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1
SEPTEMBER

Dear Business Operator,

Business Matters in Wyndham aims to provide useful and interesting information to the Wyndham business community. Please find the September 2017 edition below.

If you require further details please feel free to contact Wyndham City's Economic Growth, Industry Facilitation & Tourism Unit on 9742 0788 or business@wyndham.vic.gov.au.

Hopper Motor Group wins Business of the Year



Last Friday evening before an audience of 500 **Hopper Motor Group** was awarded 2017 Wyndham Business of the Year.

The judges were impressed with all aspects of the Hopper Motor Group's family business which has been operating for more than 50 years. Hopper Motor Group also won the Retail Large category.

Craig Kennedy, founder of the Telstra Business Centre in Point Cook, was recognised for his outstanding contribution to the Wyndham business community winning Business Person of the Year.

Daniel Peers, manager of the Altair Fine Art Gallery at Wyndham Harbour was the proud recipient of the inaugural Young Entrepreneur of the Year and the Mayoral Award was won by **Gracie's Boutique**.

A full list of Award winners is below.

Award Winners

Wyndham Business of the Year

Hopper Motor Group

Mayoral Award

Gracie's Boutique

Business Person of the Year

Craig Kennedy

Young Entrepreneur of the Year

Daniel Peers

Home Based

Baby Scent Natural Skin Care

Logistics

Country Road Group Logistics

Manufacturing

Class Plastics

New & Emerging

Circus Fit Studio

New & Emerging Manufacture

Light and Glo Designs

Personal Services

Children Heaven Family Day Care Australia

Professional Services Medium

Reliance Real Estate

Professional Services Small

Hopscotch & Harmony

Retail Large

Hopper Motor Group

Retail Small

The Chevron Market

Tourism & Hospitality

Priya Indian Cuisine

Trade Services

Plum Heating & Cooling

Excellence in Innovation

Class Plastics

Excellence in Sustainability

Country Road Group Logistics



Major Sponsor *Williams Landing proudly developed by Cedar Woods*

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Media Partner *Wyndham Star Weekly*

[Les Twentyman at Wyndham BizNet - Book Now](#)



Book now to hear Les Twentyman OAM, one of Australia's best known youth outreach workers and social campaigners present and enjoy a Q & A with well-known actor Kevin Harrington.

Raised in Braybrook in Melbourne's West, Les has devoted his life to young people doing it tough. Les is widely considered an expert on a range of community issues including youth homelessness, drug abuse, prison reform and social welfare.

This special Wyndham BizNet event will be held at The Phoenix Hotel in Point Cook on Tuesday 12 September from 6.30pm.



Wyndham leads on job growth

Figures released by the National Growth Areas Alliance reveal that Wyndham experienced the highest job growth rate of any municipality in Australia in the five years to 2016.

The research, undertaken by population demographers forecast.id, found the rate of new jobs in Wyndham jumped 36.4 per cent, representing three and half times the level of jobs growth in the City of Melbourne.

Events, Training & Networking Opportunities

Voluntary business training opportunities



Each year Wyndham City offers free business training sessions for small and medium businesses. Our training calendar covers a range of topics such as starting a business, legal issues, marketing and social media.

Wyndham City is keen to receive expressions of interest from local businesses interested in becoming voluntary business training providers in 2018.

Expressions of interest for a business training topic of your choice will be considered.

As a service provider you will be acknowledged by Wyndham City and you will have the opportunity to promote your business.

Applications close 30 September 2017.

For more information and to submit an expression of interest click [here](#)

Avalon/Wyndham Business Briefing at Avalon Airport - 7 September

Date: Thursday 7 September

Time: 6.30pm to 7.30pm

Where: Avalon Airport Departure Lounge, 80 Beach Rd, Lara

Cost: Free with food and refreshments provided

Bookings: events@avalonairport.com.au

Avalon Airport's Chief Executive Justin Giddings will discuss what he sees as great opportunities for businesses in Wyndham, both in terms of capitalising on inbound traffic as well as taking advantage of quicker and cheaper access interstate.

Get in quick if you would like a complimentary seat on Skybus to take you to and from Synnot St Werribee and Avalon Airport.

Innovation for Small Business - 13 September

Date: Wednesday 13 September

Time: 6.00pm to 8.00pm

Where: Wyndham City Council, 45 Princes Highway, Werribee

Presenter: [Reemarketing](#)

Cost: Free

Bookings: Click [here](#)

Learn about some simple tools to help you innovate and find out how your role as a small business owner/manager can influence the success of an innovation.

Cyber Security Operational Basics – Webinar – 15 September



Date: Friday 15 September

Time: 12.30pm to 1.30pm

Cost: Free

Bookings: Click [here](#)

This session is part of a webinar series “Cyber Security for your Business” supported by the federal government.

Marketing on a Shoestring – 11 October

Date: Wednesday 11 October

Time: 6.00pm to 8.00pm

Where: Wyndham City Council, 45 Princes Highway, Werribee

Presenter: [Reemarketing](#)

Cost: Free

Bookings: Click [here](#)

This session provides small business owners and operators with practical guidance on how to develop and implement a marketing plan on a limited budget.

Developing an Effective Incident Response - Webinar - 27 October



Date: Friday 27 October

Time: 12.30pm to 1.30pm

Cost: Free

Bookings: Click [here](#)

This session is part of a webinar series “Cyber Security for your Business” supported by the federal government.

Women in Business Luncheon – 26 October



Date: Thursday 26 October

Time: 12.00pm to 2.00pm

Where: The Manhattan Ballroom, Plaza Tavern
Cnr Heaths & Derrimut Roads, Hoppers Crossing

Cost: Free

Bookings: Click [here](#)

Meet other local businesswomen over lunch at this very popular Wyndham City event which will be held in The Manhattan Ballroom at the Plaza Tavern.

Tips, Resources & Business Opportunities

Improve environmental performance and save on utility bills

Booth Transport, a transport company in Laverton North, recently signed up to an Energy Upgrade Agreement (EUA) to save money on rising utility prices.

An EUA is an agreement between the owner of a building, a lender and Wyndham City that facilitates the upgrade of a building to improve its environmental performance.

Various types of renewable energy and energy efficiency projects (such as solar panels and lighting upgrades) are eligible.

Booth Transport installed solar which is expected to reduce their electricity bills by 15 to 20% over 12 months. Check out this short case study on Booth Transport [here](#).

More information

For more information or to check the eligibility of your business contact:

Wyndham City Sustainability Department 9742 0777
sustainability@wyndham.vic.gov.au

OR

Sustainable Melbourne Fund 9658 8740
info@sustainablemelbournefund.com.au

Promote local employment opportunities on Wyndham JobLink



Wyndham JobLink is a website which lists and promotes current employment opportunities in Wyndham.

Even if the positions are advertised elsewhere online, most of the time they will also be automatically listed on Wyndham JobLink.

Employing local people has a positive impact on the Wyndham economy and helps the business build its local network and profile.

This new initiative of Wyndham City's Economic Growth Unit aims to encourage local employment and Wyndham businesses can advertise on the website for free.

List your business in Wyndham City's Business Directory

Encourage businesses and residents to source their products and services

locally by listing your business in Wyndham City's online Business Directory. It's free!

Wyndham Arts Incubator



The Wyndham Arts Incubator is an artist-led space located at [Old Shire Offices](#) in Werribee. The Incubator supports artists to develop new projects, small businesses and networks.

The Wyndham Arts Incubator supports artists to develop their business, networks and projects.

Located at the Old Shire Offices in Watton Street, Werribee, it has been established for participating artists to have access to:

- Seed funding for new project and business ideas
- A network of other artists
- Shared projects with other artists in the Incubator
- Regular mentoring and support from Council
- Professional development opportunities

If you are a Wyndham based artist and wish to know more please contact Wyndham City's Arts & Culture Team via arts@wyndham.vic.gov.au

Tenders, EOIs and Quotes

Invitations to Tender

[Contract No. C1896/17 - Supply of Trees, Planting & Maintenance](#)

[Contract No. C1898/17 - Wyndham Aboriginal Community Centre](#)

Construction

Contract No. C1899/17 - WACC & IFC Early Works Package Road & Services Construction

Contract No C1900/17 - Reconstruction of Croxley Close & Citrus Close

Contract No. C1906/17 - Galvin Park Tennis Pavilion Reconstruction

Contract No. C1911/18 - Alterations to the Soldiers Reserve Sports Pavilion

Contract No. C1916/18 - Supply and Delivery of a New Dozer

Invitations to Quote

Quotation No Q1829/18 - Sayers Rd Rail Station Relocation Assessment

If you have any questions about the tender process email procurement@wyndham.vic.gov.au.

Grants & Financial Assistance

Grants from Sustainability Victoria

Energy Assessment Grants

Grants of up to \$18,000 are available for businesses spending more than \$20,000 a year on energy, to commission an energy assessment which will identify and implement energy improvements.

Materials Efficiency Grants for manufacturers

Grants of up to \$13,000 are available to manufacturers looking to find solutions to their waste problems, which will result in more efficient use of materials and less waste sent to landfill.

Gas Efficiency Grants

Grants of up to \$50,000 will be available for businesses to invest in gas-related projects including capital equipment upgrades, non-routine maintenance and repairs, fuel switching, and improved metering.

The gas efficiency grants are expected to open in early September.

Higher Education and TAFE Programs

[Deakin University - discuss your career change options](#)



Discuss your Deakin University career change options at the Werribee Learning Centre on 6 September.

Includes a panel discussion with current students about their pathways changing careers.

To register email wcentre@deakin.edu.au or phone 5227 2001

Community Connections

[Building Blocks Community Leadership Program](#)

The Building Blocks Community Leadership Program helps develop local leaders to support the future of Wyndham's 8 to 12 year old children.

The program will be held on Monday evenings commencing Monday 9 October until Monday 4 December 2017 (inclusive) from 6.00pm to 9.30pm.

To apply and for more information click on the link above.

Applications close midnight Sunday 10th September 2017



Wyndham Healthy & Active Expo - 16 September to 8 October

The Healthy & Active Expo is a combination of free events and activities from 16 September – 8 October 2017 at various times and locations in Wyndham.

Activities include walking, yoga, different sports, dance and metafit - there's something for everyone!

All sessions are free but you need to register via Council's website.

For more information and to register click [here](#).

Please [email](#) us if you have any comments or suggestions as we would welcome your feedback.

Kind regards,

Economic Growth Unit
Wyndham City



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