Dear Business Operator,

Please find the September 2016 edition of Business Matters in Wyndham below which aims to provide useful and interesting information to the Wyndham business community.

If you require further information please feel free to contact Wyndham City’s Economic Growth, Industry Facilitation & Tourism Department on 9742 0771 or business@wyndham.vic.gov.au.

**Wyndham Business Award winners announced!**

Around 400 guests celebrated in style at the 2016 Wyndham Business Awards held on the 26 August at the Encore Events Centre.

With an array of entertainment including performances by African band “Afrobeat” and acrobats “3 Times” the night was a fantastic celebration of the Wyndham business community and its achievements.

**Encore Tissue is Business of the Year 2016**

A family company which last year contributed $20 million to the local economy won the prestigious Business of the year award for 2016.

National Sales and Marketing Manager, Jeff Paull, received the award on behalf of Encore Tissue.

“This is a tremendous honour for us,” Jeff said. “For the last 20 years, I’ve seen the Business of the Year signs up when I’m driving and dreamed that Encore Tissue would be on them one day - and now we are”.

Encore Tissue, based in Laverton North, manufactures toilet tissue and paper towels using 100% recycled materials.

Jeff will be keynote speaker at the Wyndham BizNet dinner seminar on 11 October at Shadowfax Winery (Tourism & Hospitality Medium Award winner). To book click [here](http://www.wyndhambiznet.com.au/).

**Karen Davies - Businessperson of the Year 2016**

This year’s Businessperson of the Year Award goes to local veterinarian Dr Karen Davies, owner and operator of [Direct Vet Services](http://www.directvetservices.com.au/#!about_us/c12dk).

In accepting the Business Person of the Year Award, Karen says it is important not to be afraid to try new things.

“You need to be brave, have confidence in your staff and success will follow”.

**Mayoral Award - Magnet Fishing Charters**

Fishing adventure specialists are the proud recipients of the 2016 Mayoral Award. Magnet Fishing Charters operate fishing trips on Port Phillip Bay from Werribee South.
 **Winners in the other categories were:**

**Franchise** – Midas Service Centre Werribee
**Home Based** – Smudge Dog Grooming
**Manufacture Medium – Large** – Encore Tissue
**Manufacture Small** – Branded Chocolates and Confectionery
**New and Emerging** – David McCarthy Plumbing
**Not for Profit** – Westgate Community Initiatives Group (WCIG)
**Retail** – Melbourne Fruit and Veg Delivery
**Service Medium** – Wyndham Veterinary Clinic
**Service Micro** – Cat Napping Suburban Retreat
**Service Small** – Negotiis
**Service Sole Trader** – A Dry Bed
**Tourism & Hospitality Medium** – Shadowfax Wines
**Tourism & Hospitality Small** – Priya Indian Cuisine
**Transport & Storage** – Country Road Group Logistics

Williams Landing proudly developed by Cedar Woods Properties Limited is the major sponsor of the 2016 Wyndham Business Awards.
[**Progress on East Werribee employment precinct**](https://vpa.vic.gov.au/project/east-werribee-employment-precinct/)

The State Government has granted Australian Education City a six month exclusivity period from 15 August 2016 to 15 February 2017 for the [East Werribee Employment Precinct](https://vpa.vic.gov.au/project/east-werribee-employment-precinct/).

This provides Australian Education City with six months to progress its application to develop the precinct, which includes a range of educational, research, residential and commercial opportunities.

Australian Education City’s proposal seeks to transform the 400 hectare site into a city that accommodates an international university precinct and a research and development hub.

The proposal also includes plans for retail, office, entertainment and residual uses, heritage park and botanic gardens.
 **Events, Training & Networking Opportunities**

Group Training Opportunity – register your interest

Subject to government funding, Wyndham City expects to run a group training program for 10 local businesses in October-November this year.

Each participating business will develop a three-year strategic growth plan with the support of the consultant, ION Group, appointed by Wyndham City.

To be eligible businesses must be based in Wyndham, be financially viable, have at least 12 months of trading history and minimum turnover (sales) of $250,000. Only manufacturers and business to business tradeable services can apply – retailers are not eligible.

If you would like to find out more contact Leigh Crocker at ION Group (details below) or email the Economic Growth Unit at Wyndham City business@wyndham.vic.gov.au

**More information**Leigh Crocker
[ION Group](http://www.iongroup.com.au)
Ph: 0419 359 409
lcrocker@iongroup.com.au

[Cultural Diversity in the Workplace - 7 September](https://www.wyndham.vic.gov.au/whats-on/cultural-diversity-workplace-business-workshop)

**Date:** Wednesday 7 September
**Time:** 9.45am to 12.30pm
**Where:** Wyndham City Council
45 Princes Highway, Werribee
**Cost:** Free
**Bookings:** Click [here](https://www.wyndham.vic.gov.au/whats-on/cultural-diversity-workplace-business-workshop)
Bookings essential

This workshop is being held by the Wyndham Humanitarian Network in collaboration with Wyndham City Council.

[Small Business Bus in Wyndham – 12 & 13 September](http://www.business.vic.gov.au/support-for-your-business/grants-and-assistance/small-business-bus)

The Victorian Government’s Small Business Bus is coming to Wyndham at the locations below.

A free 45-minute mentoring session is available on the bus from an experienced professional.

Suitable whether you’re planning, starting or growing your small business.

Bookings are essential and appointments can be made between 10.00am and 4.00pm on the days and locations listed below.

You can also obtain general information from the bus without making an appointment.

**Date:** Monday 12 September
**Where:** Wedge St Piazza
94 Watton St, Werribee
**Bookings:** Click [here](http://www.business.vic.gov.au/events/view?id=E17891)

**Date:** Tuesday 13 September
**Where:** Hoppers Crossing
Shopping Centre Car Park
24 Old Geelong Rd, Hoppers Crossing
**Bookings:** Click [here](http://www.business.vic.gov.au/events/view?id=E17679)

[Get Found on Google with
Search Engine Optimisation - 27 September](https://www.wyndham.vic.gov.au/whats-on/get-found-google-search-engine-optimisation-seo)

**Date:** Tuesday 27 September
**Time:** 6.00pm to 8.00pm
**Where:** Wyndham City Council
45 Princes Highway, Werribee
**Presenter:** [Darebin Enterprise Centre](http://www.businessincubatormelbourne.com/)
**Cost:** Free
**Bookings:** Click [here](https://www.wyndham.vic.gov.au/whats-on/get-found-google-search-engine-optimisation-seo)
Bookings essential

[Wyndham BizNet Dinner Seminar – 11 October](http://www.wyndhambiznet.com.au/)

**Date:** Tuesday 11 October
**Time:** 6.30pm
**Where:** Shadowfax Winery
K Road, Werribee
2016 Tourism & Hospitality Medium Winner
**Speaker:** Jeff Paull, National Sales
& Marketing Manager, Encore Tissue
2016 Business of the Year
**Cost:** $50 financial members/$60 other
**Bookings:** Click [here](http://www.wyndhambiznet.com.au/)
Bookings required by 6 October

[Boost Business with Social Media – 11 October](https://www.wyndham.vic.gov.au/whats-on/boost-business-social-media)

**Date:** Tuesday 27 September
**Time:** 6.00pm to 8.00pm
**Where:** Wyndham City Council
45 Princes Highway, Werribee
**Presenter:** [Darebin Enterprise Centre](http://www.businessincubatormelbourne.com/)
**Cost:** Free
**Bookings:** Click [here](https://www.wyndham.vic.gov.au/whats-on/boost-business-social-media)
Bookings essential

[Women in Business Luncheon – 21 October](https://www.wyndham.vic.gov.au/whats-on/women-business-luncheon)

**Date:** Friday 21 October
**Time:** 12.00pm to 2.00pm
**Where:** Wyndham City Council
45 Princes Highway, Werribee
**Presenters:** Professor Jane den Hollander,
Vice-Chancellor & President
Deakin University
Edi De Pelligren, Director
WynCity Bowl and Entertainment
**Cost:** Free
**Bookings:** Click [here](https://www.wyndham.vic.gov.au/whats-on/women-business-luncheon)
Bookings essential

**Tips, Resources & Business Opportunities**

[Small business regulation review starts with retail](https://smallbizreview.economicdevelopment.vic.gov.au/snapshot-review)

The Victorian Government wants to hear about the regulations or requirements that are impacting your business.

Over the next two years, the Victorian Government will examine how regulation is impacting the state’s small businesses, focusing first on Victoria’s retail sector.

The Victorian Government is looking at what they can do to cut regulatory burdens for retail small businesses. They want to know what specific challenges - or good experiences - you have had when you have tried to set up or expand your business.

* Find out more by reading an overview of the Issues Paper [here](https://s3-ap-southeast-2.amazonaws.com/ehq-production-australia/9bf8e54f82975f46d35c8c317837726de5338e47/documents/attachments/000/039/672/original/10080_SBV_Regulations_Review_Issues_Paper_Brochure_WEB.pdf?1469513343)
* Read the full issues paper [here](https://s3-ap-southeast-2.amazonaws.com/ehq-production-australia/b4d2099e6b755203d4faffe149b264d598dd0df1/documents/attachments/000/039/671/original/10080_SBV_Regulations_Review_Issues_Paper_Document_WEB.pdf?1469513521)
* Fill out the online [submission form](https://smallbizreview.economicdevelopment.vic.gov.au/submission-form) and/or upload a submission
* [Share your experience](https://smallbizreview.economicdevelopment.vic.gov.au/conversations) by telling your story

Submissions are open until **30 September 2016**.

**More information**Email: Smallbiz.Review@ecodev.vic.gov.au
Ph: 13 22 15

[Opportunity for manufacturing businesses](http://openinnovationwest.com.au/)

Open Innovation West facilitates connections and collaborations between manufacturers and associated supply chains in Melbourne’s west and the wider region.

List your manufacturing business for free on their new [website](http://openinnovationwest.com.au/), find other businesses and supply chains, submit articles and see what events are on in Melbourne's west.

**More information**
Karin Grima
Open Innovation West Project Manager
Karin.grima@leadwest.com.au

[Have you got unclaimed super?](http://www.sro.vic.gov.au/unclaimedmoney)

Search the State Revenue Office’s database for free and complete an application to collect any unclaimed money.

Support for Business at Julia Gillard Library Tarneit Co-Working Space

Every second and fourth Thursday of the month from 9.00am to midday, a Wyndham City Council Economic Growth staff member is based at the Julia Gillard Library Tarneit’s Co-Working Space to advise you about services and support available for small business.

Alternatively, appointments can be made to meet with Economic Growth staff at Wyndham City Council’s Civic Centre, 45 Princes Highway, Werrribee during business hours Monday to Friday.

Please email business@wyndham.vic.gov.au or call 9742 0788 to make an appointment.

**Tenders, EOIs and Quotes**

**Invitations to Tender**

[Contract No C1771/16 – Consultancy Services for Design & Construction of Landfill Cell 5a at Wyndham Refuse Disposal Facility](https://www.wyndham.vic.gov.au/C1771)

[Contract No C1800/16 – Supply of Painting Services](https://www.wyndham.vic.gov.au/about-council/tenders-suppliers/contract-no-c180016-supply-painting-services)

**Community Connections**

[Wyndham Healthy & Active Expo - 4 to 30 September](https://www.wyndham.vic.gov.au/services/sports-parks-recreation/2016-healthy-active-expo)

Participate in this year’s Healthy & Active Expo with a wide range of free activities run by local recreation providers across Wyndham.

All sessions are FREE however you must [register](https://www.wyndham.vic.gov.au/services/sports-parks-recreation/2016-healthy-active-expo). Everyone who participates in an activity will go into the draw to win a $500 Rebel Sport voucher.

[Wyndham Community Food Forum – 16 September](https://www.wyndham.vic.gov.au/whats-on/wyndham-community-food-forum)

How can we work towards creating a healthy, sustainable and fair local food system?

Do you have an idea to improve access to local produce and healthy food?

Be part of the Wyndham Community Food Forum and help Wyndham City explore innovative solutions to strengthen the local food system.

Anyone with an interest in Wyndham’s local food system is invited to attend.

Friday 16 September, 10.00am - 4.00pm

Kelly Park Centre, 1 Synnot St, Werribee

SPECIAL GUEST - The Food Justice Truck

**RSVP:** Bookings essential by 12 September – Spaces limited

**More information**

Ph:9742 0777

food@wyndham.vic.gov.au

**Special Note:**The October edition of Business Matters in Wyndham will not be published until the last week of October due to the upcoming Council elections.

If you have any comments or suggestions on topics you would like to hear more about please email us as we would welcome your feedback.

Kind regards,

Economic Development Unit
Wyndham City