Dear Business Operator,

Please find the May 2016 edition of Business Matters in Wyndham below which aims to provide useful and interesting information to the Wyndham business community.

For more information about any of the listed items, please click on the item title or contact Wyndham City’s Economic Development Unit on 9742 0771 or [business@wyndham.vic.gov.au](mailto:business@wyndham.vic.gov.au)

**Wyndham City welcomes State Government commitment to fund major projects**  
  
Wyndham City has welcomed the State Government’s commitment to fund major projects spanning roads, education, health care and irrigation throughout the municipality.

These include the full commitment to the Metro Rail and Western Distributor projects, as well as the announcement of additional Regional Rail Link services for Wyndham Vale and Tarneit.

Wyndham City Portfolio Holder for Transport, Cr Glenn Goodfellow, said the State Government had also committed to upgrade one of Wyndham’s busiest arterial roads with $50.1 million allocated for the duplication of Dohertys Rd in Laverton North.

“This funding will now see this road duplicated between Fitzgerald Road and Grieve Parade, increasing the number of lanes to four.”

“Council is also pleased to see $10 million set aside for the planning and design of six other arterial roads in Wyndham in need of upgrades, including Derrimut Rd, Dunnings Rd, Leakes Rd, the Duncans Rd Interchange and Armstrong/Ison Rds.”

Wyndham City’s Portfolio Holder for Environment and Sustainability, Cr Peter Gibbons, said Southern Rural Water received over $10 million to upgrade the Werribee South irrigation system.

[**New Multicultural Small Business Council**](http://www.premier.vic.gov.au/multicultural-small-business-gets-a-voice/)

Established to better support small business owners from diverse backgrounds, the [Multicultural Business Ministerial Council](http://enews.business.vic.gov.au/link/id/zzzz57174af77a461484Pzzzz5487a7296e20c161/page.html) recently held its first meeting.

The Council's role will be to represent the needs of small business owners from non-English speaking backgrounds and to promote Victoria as a culturally diverse business centre.

The Council's Chair is Rohini Kappadath, winner of the 2015 Telstra Women's Business Award.

[**Wyndham Business Awards 2016 – Entries Open!**](http://www.wyndham.vic.gov.au/aboutwyndham/business__investment/business/awards/2016workshop)

Applications for the 2016 Wyndham Business Awards are encouraged from all Wyndham based businesses.

To enter complete the [online application form](http://www.wyndham.vic.gov.au/aboutwyndham/business__investment/business/awards/onlineentryform_) outlining your business, what sets you apart from your competitors and your organisation’s greatest achievement in the last year.

**More information:**Amy Gilbert  
Economic Development   
Wyndham City Council  
Ph: 8734 5416  
[businessawards@wyndham.vic.gov.au](mailto:businessawards@wyndham.vic.gov.au)

**Events, Training & Networking Opportunities**

[Innovation for Small Business - 10 May 2016](http://www.wyndham.vic.gov.au/aboutwyndham/business__investment/business/events_training) **Date:** Tuesday 10 May  
**Time:** 6.00pm to 8.00pm   
**Where:** Wyndham City Council  
45 Princes Highway, Werribee  
**Presenter:** [Reemarketing](http://www.reemarketing.com.au/)   
Marketing and Research Consultancy  
**Cost:** Free  
**Bookings:** Click [here](http://www.wyndham.vic.gov.au/aboutwyndham/business__investment/business/events_training/events/legal_essentials_for_small_business)   
Bookings essential

What does innovation really mean?  Find out in this session.

You will also learn about some simple tools to help you innovate and how your role as a small business owner-manager can influence the success of an innovation.

[Wyndham BizNet - Dinner Seminar - 10 May 2016](http://www.wyndhambiznet.com.au/) **Date:** Tuesday 10 May  
**Time:** 6.30pm Pre-dinner drinks  
Seated: 7.15pm to 9.30pm  
**Where:** The Brook on Sneydes   
215 Sneydes Rd, Point Cook   
**Presenters:** Boris Musa, CEO   
Mainstream Aquaculture & 2015  
Wyndham Business Person of the Year  
**Cost:** $50 financial members/$60 other  
**Bookings:** Click [here](http://www.wyndhambiznet.com.au/)   
Bookings required by 5 May

Experience the new menu delights at the recently renovated The Brook on Sneydes and enjoy an inspiring presentation by Boris Musa, Wyndham Business Person of the Year.

[Free Trade Agreements Seminar – 10 May 2016](http://www.austrade.gov.au/EventViewBookingDetails.aspx?Bck=Y&EventID=24591&m=0|0)  
**Date:** Tuesday 10 May  
**Time:** 8.30am registration for  
9.00am to 12.00noon  
**Where:** Encore Events Centre   
80 Derrimut Road, Hoppers Crossing  
**Presenter:** Austrade  
**Cost:** Free  
**Bookings:** Click [here](http://www.austrade.gov.au/EventViewBookingDetails.aspx?Bck=Y&EventID=24591&m=0|0)   
  
Discover how Australia’s Free Trade Agreements with China, Korea and Japan can benefit your business.

Seminar is suitable for experienced and potential exporters.

[National Manufacturing Week - 11 to 13 May 2016](http://www.nationalmanufacturingweek.com.au/)

**Date:** 11 to 13 May (Wednesday-Friday)  
**Where:** Sydney Showground  
Sydney Olympic Park  
**Cost:** Free  
**Bookings:** Click [here](http://www.nationalmanufacturingweek.com.au/)  
  
Business-to-business trade event for the manufacturing industry.

Entry is free for trade visitors and registration is now open.

[Business Training & Networking for Women - 20 May 2016](http://www.wyndham.vic.gov.au/aboutwyndham/business__investment/business/events_training/events/business_training_for_women)

**Date:** Tuesday 10 May  
**Time:** Midday to 2.00pm   
**Where:** Wyndham City Council  
45 Princes Highway, Werribee  
**Presenter:** [Negotiis](http://negotiis.com.au/home.html), Tax Accountants & Business Advisors  
**MC:** Kelly Grigsby, CEO, Wyndham City **Cost:** Free includes two-course lunch  
**Bookings:** Click [here](http://www.wyndham.vic.gov.au/aboutwyndham/business__investment/business/events_training/events/legal_essentials_for_small_business)   
Bookings essential – only a few places left

Meet other local businesswomen in a fun and friendly business training and networking session over lunch.

Negotiis, Tax Accountants and Business Advisors, will give you tips on the financial aspects of your business and business growth and development.

[What Does it Take to Establish a Successful Business – 17 May 2016](http://cmy.net.au/enterprising-tarneit)

**Date:** Tuesday 17 May  
**Time:** 7.00pm to 9.00pm   
**Where:** Tarneit Community Learning Centre  
150 Sunset Views Boulevard, Tarneit  
**Facilitator:** Enterprising Tarneit\*  
**Cost:** Free  
**Bookings:** Click [here](http://cmy.net.au/enterprising-tarneit)   
Bookings essential

Hear from a panel of local small business owners about their journey setting up their business.   
  
Ask questions and discuss what it takes to successfully transform a business idea into an operational and financially viable business.

This workshop is followed by a Small Business Start-Up Program (see item below)

*\* The Enterprising Tarneit project aims to support Tarneit area residents to develop, plan and implement their business ideas.*

*Enterprising Tarneit was developed in partnership with Wyndham City Council, the Scanlon Foundation and the Centre for Multicultural Youth.*

**More information:**  
Sofiah Mackay  
Project Coordinator - Enterprising Tarneit  
[smackay@cmy.net.au](mailto:smackay@cmy.net.au) or 0408 106 424

[Small Business Start-Up Program Information Night](http://cmy.net.au/enterprising-tarneit)

**Date:** Thursday 26 May  
**Time:** 7.00pm – 9.00pm  
**Where:** Tarneit Community Learning Centre  
150 Sunset Views Boulevard, Tarneit  
**Facilitator:** Enterprising Tarneit  
**Cost:** Free  
**Bookings:** Click [here](http://cmy.net.au/enterprising-tarneit)

The Small Business Start-Up Program (running from July to October 2016) will include business skills training, action learning with peers, mentoring and access to networks and business resources.

Find out more and express your interest in this exciting opportunity by booking to attend the information night.

Applications for the Small Business Start-Up Program close 6 June 2016.  
  
 **More information:**  
Sofiah Mackay  
Project Coordinator - Enterprising Tarneit  
[smackay@cmy.net.au](mailto:smackay@cmy.net.au) or 0408 106 424

[Enterprising Women’s Lunch - 26 May 2016](https://www.eventbrite.com.au/e/enterprising-women-lunch-may-2016-tickets-24831586945)  
 **Date:** Thursday 26 May  
**Time:** 12.30pm  
**Where:** Racecourse Hotel  
78 Cottrell St, Werribee  
**Organiser:** Inner Rhythm  
**Cost:** Free  
**Bookings:** Click [here](https://www.eventbrite.com.au/e/enterprising-women-lunch-may-2016-tickets-24831586945)  
Bookings essential

Local business Inner Rhythm has created this opportunity for Wyndham businesswomen to meet over lunch in a friendly and informal setting.

[Tips for Submitting a Tender Breakfast Session – 1 June 2016](http://www.wyndham.vic.gov.au/aboutwyndham/business__investment/business/events_training/events/tenders)  
 **Date:** Wednesday 1 June  
**Time:** 7.15am to 8.45am   
**Where:** Wyndham City Council  
45 Princes Highway, Werribee  
**Presenters:**\* Shaun Collins, Manager Procurement   
 Wyndham City  
\* Andy Balmain, Manager Commercial   
 Industry Capability Network  
**MC:** Daryl Wilson, Manager   
Economic Development, Wyndham City **Cost:** Free  
**Bookings:** Click [here](http://www.wyndham.vic.gov.au/aboutwyndham/business__investment/business/events_training/events/tenders)   
Bookings essential

Come along to this session to get tips on what to include in your tender application and hear about the tenders that are coming up at Wyndham later in the year.

You’ll also find out about [Industry Capability Network (ICN) Gateway](http://gateway.icn.org.au/), a powerful online tool that connects suppliers and project managers.

[Top 10 Tips for Running a Small Business – 7 June 2016](http://www.wyndham.vic.gov.au/aboutwyndham/business__investment/business/events_training/events/top_10_tips_for_running_a_small_business) **Date:** Tuesday 7 June  
**Time:** 6.00pm to 8.00pm   
**Where:** Wyndham City Council  
45 Princes Highway, Werribee  
**Presenter:** [Crowe Horwath](http://www.crowehorwath.net/au/)   
Business Advisors and Accountants  
**Cost:** Free  
**Bookings:** Click [here](http://www.wyndham.vic.gov.au/aboutwyndham/business__investment/business/events_training/events/legal_essentials_for_small_business)   
Bookings essential

This session focuses on key issues that will help ensure the success and profitability of your business.

Topics include business planning, monitoring cash flow and key financial indicators.

[Small Business Bus in Wyndham – 6, 7 & 9 June 2016](http://www.business.vic.gov.au/events/small-business-bus)

The Victorian Government's Small Business Bus is coming to Wyndham at the locations below.    
  
A free 45-minute mentoring session is available on the bus from an experienced professional.

Suitable whether you're planning, starting or growing your small business.   
  
Bookings are essential and appointments can be made between 10.00am and the 4.00pm on the days and locations below.  
  
**Date:** Monday 6 June  
**Where:** Wedge St Piazza  
94 Watton St, Werribee  
**Bookings:** Click [here](http://www.business.vic.gov.au/events/view?id=E16179)   
  
**Date:** Tuesday 7 June  
**Where:** Williams Landing  
Shopping Centre Car Park  
100 Overton Rd, Williams Landing  
**Bookings:** Click [here](http://www.business.vic.gov.au/events/view?id=E16180)   
  
**Date:** Thursday 9 June  
**Where:** Manor Lakes  
Shopping Centre Car Park  
8 Manor Lakes Boulevard  
Wyndham Vale  
**Bookings:** Click [here](http://www.business.vic.gov.au/events/view?id=E17492)   
 **Tips, Resources & Business Opportunities**

[WAGA to help business reduce energy use](http://waga.com.au/)

The Western Alliance for Greenhouse Action (WAGA) is a partnership of eight councils to the west of Melbourne (including Wyndham).

WAGA’s current priority for regional action to reduce greenhouse gas emissions is to find ways to help businesses reduce energy use and switch to renewables. This is because nearly half (46%) of the region’s total emissions are generated by non-residential buildings.

To find out more and how your business could reduce its energy use contact:

Fran MacDonald  
WAGA Coordinator  
Ph: 9249 4864  
franm@brimbank.vic.gov.au

[Support for business at Julia Gillard Library Tarneit Co](mailto:business@wyndham.vic.gov.au)-Working Space  
Every second and fourth Thursday of the month from 9.00am to midday, a Wyndham City Council Economic Development Unit staff member is based at the Julia Gillard Library Tarneit’s Co-Working Space to discuss your business/business concept and the services and support available.

# Please email [business@wyndham.vic.gov.au](mailto:business@wyndham.vic.gov.au) or call 9742 0788 to make an appointment.

# Alternatively, appointments can be made anytime to meet with Economic Development Unit staff at the Werribee Development Centre, Shop 2, 10 Watton Street, Werribee.

[New Consumer Law Guides](https://submit.consumer.vic.gov.au/ch/25390/2d5931b/2196048/67152s4ph.html)

Free guides about the Australian Consumer Law have recently been updated.

The updated guides incorporate the outcomes from significant legal cases and support business to operate within the law. 

There are five guides available covering:

* consumer guarantees
* product safety
* sales practices
* unfair contract terms, and
* avoiding unfair business practices

[Entries open for the Premiers Sustainability Awards 2016](http://www.sustainabilityawards.vic.gov.au/)

Victorians who have shown leadership in sustainability and a commitment to improving the environment are encouraged to enter the 2016 Premier''s Sustainability Awards.

Entries are now open for state and local government, businesses, organisations, community groups and individuals who are leading the way in sustainable innovation and practices.

Entries close Monday 27 June at 5pm.

**Tenders, EOIs and Quotes**

[Book](http://www.wyndham.vic.gov.au/aboutwyndham/business__investment/business/events_training/events/tenders) in now to the “[Tips for Submitting a Tender](http://www.wyndham.vic.gov.au/aboutwyndham/business__investment/business/events_training/events/tenders)” business breakfast session at Wyndham City on 1 June.

**Invitations to tender**

[Contract No C1785/16 – Aged & Disability Information System](http://www.wyndham.vic.gov.au/aboutwyndham/tenders/currenttenders/c1785)  
  
[Contract No C1759/16 – Design Services for Mossfiel Reserve Sports Pavillion](http://www.wyndham.vic.gov.au/aboutwyndham/tenders/currenttenders/c1759)

[Contract No C1783/16 – Skid Steer Tracked Loader & Transport Trailer](http://www.wyndham.vic.gov.au/aboutwyndham/tenders/currenttenders/c1783)  
  
[Contract No C1774/16 – Bethany Road Reconstruction](http://www.wyndham.vic.gov.au/aboutwyndham/tenders/currenttenders/c1774)

[Contract No C1776/16 – Cleaning Services](http://www.wyndham.vic.gov.au/aboutwyndham/tenders/currenttenders/contract_no_c1776)

[Contract No C1778/16 – Supply of Electrical Services](http://www.wyndham.vic.gov.au/aboutwyndham/tenders/currenttenders/c1778)  
  
[Contract No C1784/16 – 16000kg Minimum GVM Tipping Truck](http://www.wyndham.vic.gov.au/aboutwyndham/tenders/currenttenders/c1784)  
  
[Contract No C1760/16 – Werribee City Centre Streetscape Masterplan](http://www.wyndham.vic.gov.au/aboutwyndham/tenders/currenttenders/c1760)

[Contract No C1763/16 – Environment & Land Management Projects](http://www.wyndham.vic.gov.au/aboutwyndham/tenders/currenttenders/c1763)

**Higher Education and TAFE Programs**

[The Gordon - Certificate II & III Horticulture Traineeships](http://www.thegordon.edu.au/horticulture).

This generalist horticulture course will equip trainees with comprehensive skills and knowledge of the horticulture industry.

The Gordon works with the employer and trainee to customise training to their specific workplace through the development of an Individual Training Plan.

Trainees will work with the employer and the practical component will be delivered at Werribee Park one day per week.

Traineeships can be completed part-time or full-time. On successful completion the trainee will attain a nationally-recognised qualification as well as industry skills.  
  
Other course options include Certificate III Retail Nursery, Certificate III Conservation and Land Management and Certificate III Landscaping.

Employers may be entitled to government incentives.

**More information:**Peter Fizgerald  
Program Manager Enviro Tech  
Ph: 5246 6237   
[pfitzgerald@gordontafe.edu.au](mailto:pfitzgerald@gordontafe.edu.au)

[DeakinPrime offers leadership program in Werribee](http://go.pardot.com/l/135221/2016-02-11/27nzn)

Deakin Prime (Deakin University’s registered training organisation) offers a Diploma of Leadership and Management (BSB51915) at the Werribee Learning Centre in Bridge St that focuses on behavioural change.

The Diploma focuses on developing adaptive leadership and practical management skills, complemented with a personal pathway for each participant.

Successful completion of the Diploma provides participants with credit points into a Bachelor of Commerce or Bachelor of Management offered at Deakin University.

To register your interest click [here](http://go.pardot.com/l/135221/2016-02-11/27nzn).

**More information:**Lisa Waldron  
Werribee Learning Centre  
Ph 5227 2001  
[wlcentre@deakin.edu.au](mailto:wlcentre@deakin.edu.au)

**Western Leisure Services & Deakin form partnership**

The operators of AquaPulse, Eagle Stadium and the Werribee Outdoor Pool, Western Leisure Services and Deakin University have joined forces to provide new educational pathways for tertiary students living in Victoria.

The exciting new partnership will enable students from a number of disciplines to unlock a range of new research and employment opportunities based in and around the recreational facilities managed by Western Leisure Services.

**More information:**  
Elizabeth Mettam  
Partnerships, Western Metropolitan Melbourne  
Deakin University  
Ph: 5227 2168  
e.mettam@deakin.edu.au

**Community Connections**

**Business Mentors Wanted**

Are you an experienced business person who would like to share your knowledge and give back to the community?

Business mentors are wanted for a Small Business Start-Up Program being held from July to October 2016 at the Tarneit Community Learning Centre.

The Program is part of the Enterprising Tarneit project which aims to support residents in the Tarneit area to develop, plan and implement their business ideas.

Enterprising Tarneit was developed in partnership with Wyndham City Council, the Scanlon Foundation and the Centre for Multicultural Youth.

**More information:**  
Sofiah Mackay  
Project Coordinator - Enterprising Tarneit  
[smackay@cmy.net.au](mailto:smackay@cmy.net.au) or 0408 106 424

**If you have any comments or suggestions on topics you would like to hear more about please email us as we would welcome your feedback.**

Kind regards,

Economic Development Unit  
Wyndham City